The Lineup

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The Lee’s Summit Economic Development Council (LSEDC)’s sustainable success as a catalyst for growth and thought leadership is made possible by the commitment of time and money from our public and private sector partners. For over 25 years, LSEDC has served as a trusted advisor and advocate to attract and retain investment in Lee’s Summit.

To those partners, we say thank you for what you have done in the past, as well as for what you will do tomorrow for our community.

As you may recall, we launched the fiscal year with a new theme: **I.C.E.**, a first for the organization. The phrase of **Innovation**, **Collaboration** and **Execution**, or **I.C.E.** became our filter for how we aligned activities to meet our stakeholders’ expectations and how we promoted new and expanded investment in the city of Lee’s Summit. **I.C.E.** flushed out creative solutions and new ways to collaborate to reach successful outcomes.

**I.C.E.** led us to a 24-month strategic plan and process which identified the following challenges and produced results:

- **Challenge:** Deliver stakeholder-focused program content with memorable take-home value during board/advisory board and quarterly investor meetings
  - **Result:** By ‘expanding the stage’ during our meetings, we delivered lively, interactive panel discussions with our local mayors, school superintendents, regional economic development leaders, print and electronic media, redevelopment professionals and healthcare and civic leaders. This year, we involved more stakeholders as speakers than ever before.

- **Challenge:** Increase attendance at our investor meetings to improve the inter-connectivity of LSEDC membership and broaden our communication channels
  - **Result:** Our overall 10 meetings per year attendance has increased 19% over the prior year, and our board/advisory board meeting attendance has increased 52% over the prior year

- **Challenge:** Expand collaborative efforts, involvement and outreach in the community
  - **Result:** LSEDC members are active participants, recruits and leaders in numerous community organizations, committees and boards. Examples include: The LS360° strategic planning process, The Lee’s Summit Planning Commission, The Lee’s Summit Gateway Business Alliance (LSGBA), The Land Clearance for Redevelopment Authority (LCRA), The Civic Roundtable, The Industrial Development Authority (IDA), The Lee’s Summit Arts Council, The Lee’s Summit Municipal Building Authority, Downtown Lee’s Summit Main Street, The Lee’s Summit Parks and Recreation Commission, The Human Services Advisory Board, Board of Aeronautic Commissioners, Redistricting Committee, Board of Appeals, Board of Zoning Adjustment, The Lee’s Summit Water Utilities Strategic Planning Committee, The R-7 Business Roundtable and The Lee’s Summit Educational Foundation. We also created a new joint committee, combining LSEDC leadership with the Chamber of Commerce, meeting quarterly to work together in a proactive manner on issues impacting our city.

In addition to our external efforts this year, we also focused on the LSEDC organization internally as part of our commitment to continuous operational improvement and excellence. Our business controls, finances and financial processes are solid per our third-party financial audit. We also improved and redesigned the framework for staff performance measurement in the coming year. Many thanks to the members of the LSEDC Executive Committee who worked together this year more than ever before, dedicating countless hours to ensure our plans and actions were on track.

Over the past year, much has been accomplished, but there is more we can do together. As we continue to ‘elevate the dialogue’ in Lee’s Summit, we are each charged with the task of increasing the use of our time, energy and talents for the good of our community. Only through our collective resolve can we reach the greatest of heights, and I believe we are up to the task.

Thank you for the opportunity to serve as your chairman this year. More importantly, thank you for bringing your ‘A’ game to the LSEDC!

Yours Truly,

Daren S. Fristoe
2011 – 2012 Chairman
Lee’s Summit Economic Development Council
LSEDC is a public-private partnership, led by the Executive Committee, governed by the Board of Directors and guided by the Advisory Board with broad regional representation. Without their active participation and dedication to LSEDC, our success would not be possible.

**Executive Committee**

Steve Arbo, City of Lee’s Summit — City Manager  
Bill Brown, Spectrum Consulting Group, LLC — Treasurer  
Brad Cox, Langsford Development — Secretary  
Daren Fristoe, The Fristoe Group, Inc. — Chair  
Kurt Pycior, Pycior + Co — Immediate Past Chair  
Rick Viar, Summit Bank of Kansas City — Vice Chair  
Randall Rhoads, City of Lee’s Summit — Mayor  
David McGehee, Lee’s Summit R-7 School District — Superintendent

**Board of Directors**

Roger Accurso, American Food Service  
Keith Asel, Hawthorn Bank  
Christine Bushyhead, Mitchell Kristl & Lieber, P.C.  
Paula Derks, Aircraft Electronics Association  
Wayne Forgey, Bank of Lee’s Summit  
Becky Freetly-Graber, candid marketing & communications  
Gary Hawkins, HSMC Companies  
Lynn Hinkle, Great Southern Bank  
Chip Moxley, tingle flooring  
Machelle Riffe, Riffe Construction
Advisory Board

Mike Atcheson, CEAH Realtors
Ron Baker, Saint Luke’s East — Lee’s Summit
Phillip Bartolotta, Fogel-Anderson Construction Co.
John Beaudoin, Lee’s Summit Journal
Nancy Blackwell, Chinnery Evans & Nail
David Block, Block & Company, Inc.
Jason Boyer, Commerce Bank
Randy Bredar, J.E. Dunn Construction Company
Kim Brightwell, Blue Springs R-4 School District
Bill Briley, Lee’s Summit Christian Church
Ted Broker, RBC Wealth Management
John Brown, Hollis & Miller Architects
Jay Burchfield, SilverTree Companies
David Bushek, Gilmore & Bell PC.
John Carlson, Carlson Holdings, LLC
Jeff Chambers, Alterra Bank
Stan Christopher, HDR — Archer
Bill Clarkson, Jr., Superior Bowen Asphalt Company, LLC
Will Coates, Billy Goat Industries
Wes Cowan, Space Center Kansas City
Steven Cowen, Home Builders Association of Greater Kansas City
Vicky Cundiff, Weed Man/Turf’s Up, Inc.
Edward Desoignie, Heavy Constructors Association of Greater KC
Jackie DeSouza, Lee’s Summit Medical Center
Keith Dorrian, A.L. Huber Construction, Inc.
Trisha Drape, Downtown Lee’s Summit Main Street
Mark Edwards, Bennett Packaging
Jon Ellis, Paradise Park
Alan Flory, ReDiscover
Dan Gabbert, Kansas City Transitions Group
David Gale, Gale Communities
Gene Gamber, Individual Member
Allan Gardner, Power Group Companies
Norman Gentry, Ash Grove Materials KC Concrete Group
Natalie Gray, KCP&L
Robert Griesenauer, Symtech Corporation
Fred Grogan, Metropolitan Community College
Terisa Guenther, Polytainers, Inc.
Linda Harrelson, Summit Christian Academy
Bruce Hattig, Bartlett & West, Inc.
Andrew Haynes, Haynes Benefits PC
Jason Herrington, Great Southern Bank
Bud Hertzog, Lee’s Summit Animal Hospital
Larry Hillier, Equity Bank
Moira Holland, McCown Gordon Construction

Brian Hutchin, UMB Bank
Tom Jackson, Metcalf Bank
David James, Stringberg & James
Robert Johnson, Jr., Willis of Greater Kansas City, Inc.
Keith Koehler, ce’l
Jeff Kostos, Dow Kokom
Rob Kutch, Emergent Care Plus
Cassie Lane, RED Development
Tom Lovell, Lee’s Summit Parks & Recreation
Rex Luchtel, High Tech Solutions
Robbie Makinen, Jackson County Economic Development
Aaron March, White Goss Bowers March Schulte & Weisenfels
Corey McDonald, Paveguard Technologies
Carolyn McKnight, University of Central Missouri
Karen Messerli, Individual Member
Chad Meyer, NorthPoint Development & Briarcliff Realty
Mark Meyer, Meyer Companies
Roger Meyer, Summit Concrete
Jim Moore, Country Club Bank
William Moore, King Hershey Attorneys At Law
Ted Murray, Colliers International
Don Nissanka, Exergonix
Don Olson, First Community Bank
Tim Paulson, Emery Sapp & Sons
Greg Peters, Plastic Enterprises Co., Inc.
Jon Plaas, Plaas Associates
Laurence Pressly, Industrial Development Authority
Dan Rexroth, John Knox Village
Ora Reynolds, Hunt Midwest Real Estate Development
Josh Rowland, Lead Financial
Paul Ryan, Metcraft Industries
Diane Seif, DVA Enterprises, Inc.
Charlie Shields, Truman Medical Center Lakewood
Flip Short, Signature DNA
Scott Siemers, Cerner Corporation
C-fontawesome, Carrow Real Estate Services, KC, LLC
Paul Sohmer, Viracor - IBT Laboratories
Steven Stringberg, Stringberg & James
Jeff Sullivan, Bank Midwest
Robert Toth, JCI Industries, Inc.
Michael Vanbuskirk, Zimmer Companies
Larry Walsh, Arvest Bank
Wendell Wendling, Pfizer Global Manufacturing
Jabbar Wesley, Missouri Gas Energy
Rick Worrel, Affinis
The Lee’s Summit Economic Development Council (LSEDC) is a pivotal organization that helps make Lee’s Summit a great community in which to live, work, play and learn. Since 1986, LSEDC has been steadfast in its commitment to attract and retain investment in Lee’s Summit through four prioritized focal points:

**COMMUNITY PRODUCT IMPROVEMENT**
Collaboration, Public Policy Advocacy and Redevelopment

**BUSINESS RETENTION AND EXPANSION**
Entrepreneurship

**ATTRACT TARGETED, HIGHER-PAYING INDUSTRY**

**PROMOTE A POSITIVE COMMUNITY IMAGE**
Branding

“Sometimes it is hard to conceptualize the difference in Community Development and Economic Development. Think of it as a game of baseball. Community Development builds and maintains the field and stadium. Economic Development puts the players on the field and conducts a game. The people in the stands are community leaders whose foresight built the stadium whose continued support provides the home field advantage.”

(contributed by Robert Ingram)
Built on a solid foundation of teamwork as a public/private partnership among business leaders, city and county government, education and pro-business and civic organizations, LSEDC’s success is evidenced by many things. We have:

• Provided assistance in more than $1,000,000,000 of investment and 10,000 new jobs in 25 years.

• Assisted an average of $60 million of new capital investment, 500 new jobs and 160,000 square feet of new buildings over the last 10 years.

• Worked with the University of Central Missouri and Exergonix, whose green tech park development will spawn 150 new jobs, over 200,000 square feet and more than $50 million in capital investment. Future green tech jobs are expected to co-locate, putting Lee’s Summit on the regional map as a leader in green jobs.

• Actively assisted nearly 60 local companies to expand in Lee’s Summit.

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<th>CO’s Assisted</th>
<th>CO’s Retained/Expanded</th>
<th>SF Absorbed</th>
<th>CAPX</th>
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• Staffed Show Me Angels (SMA) to provide early stage venture capital to local firms. SMA has an enviable track record in Missouri. According to research from the St. Louis-based RCGA, for the last 4 years, SMA accounted for 41% ($3,460,000) of all non-St. Louis angel investments in Missouri. Versus the statewide average of $35,000, SMA’s investment averaged $78,000 per deal.

• LSEDC has sponsored or co-sponsored more than 20 seminars for Lee’s Summit and Eastern Jackson County companies.

• Surveyed our investors:
  • 90%+ agree the LSEDC mission statement is appropriate
  • 80% rate LSEDC value as good or excellent
  • 90% rate LSEDC’s overall performance as good or excellent
  • 90% rate LSEDC’s staff, annual report, meetings, eNews as good to excellent
As a trusted, neutral advisor, LSEDC will promote a pro-business environment and civic dialogue by collaborating with public and private sector stakeholders to improve the quality of life in Lee’s Summit.

In this role, LSEDC staffs local and regional collaborations providing leadership to:

- The Eastern Jackson County Development Alliance
- Lee’s Summit Realtors’ Roundtable
- Eastern Jackson County Realtors’ Roundtable
- Lee’s Summit Civic Roundtable
- The CEO-only Lee’s Summit Gateway Business Alliance

LSEDC staff regularly attends meetings on four of the six LS360° Key Performance Areas:

- Economic Development
- Quality of Life
- Education
- Local Government

In fact, a majority of LSEDC Board Members serve in community leadership positions by participating in Lee’s Summit Planning Commission, LCRA, TIF Commission, LS360° Branding Committee, the R-7 Business Roundtable and the Civic Roundtable.

Lee’s Summit Gateway Business Alliance

The Lee’s Summit Gateway Business Alliance (LSGBA), an organization formed and staffed by LSEDC, is a C-level only alliance of manufacturing and other companies whose impact is bringing new money into the community through primary/export-based job creation. This year, LSGBA convened a strategic planning retreat to plan for its future activities. Networking, public policy understanding and advocacy, educational sessions and workforce needs emerged as areas for future focus. Co-chaired by Chip Moxley, CEO of tingle flooring and Will Coates, President of Billy Goat Industries, the group plans to expand its membership in the coming year. Already, LSGBA members employ well over 3,000 people. Their impacts provide substantial real, personal, retail and other revenues to the city and school district well in excess of $1,000,000 annually.
Redevelopment for Tomorrow

At some point, even thriving suburban communities find that to plan and prepare for the future, their economic development focus must transition from building on vacant land to the redevelopment of older neighborhoods and commercial corridors. Lee’s Summit has arrived at that moment to make redevelopment a priority, which is reinforced by the LS360° plan stating: “the future growth of Lee’s Summit depends on an intelligent redevelopment strategy.”

Redevelopment is one of the most effective ways to breathe new life into urban areas where social, physical, environmental or economic conditions may be barriers to new investment. Those barriers take the form of aged infrastructure, high land prices and environmental impacts that are not present in greenfield development. This challenge can be overcome by successfully leveraging public incentives that attract private investment to change the face of urban areas.

One of the more successful economic development tools utilized by many communities in Missouri is the Land Clearance for Redevelopment Authority (LCRA). First used in Lee’s Summit in 1961, LCRA encourages existing property owners to make significant investment in their property while also attracting new investment by others. Redevelopment using LCRA helps realize a higher, more productive use of property while addressing issues of blight and community aesthetics. This, in turn, helps to reverse deteriorating trends, create jobs, revitalize the business climate, upgrade public facilities, rehabilitate and strengthen surrounding neighborhoods.

Since October 2009, a five-member volunteer board of commissioners, appointed by the Mayor, meets monthly to develop the organizational structure, bylaws and processes to support the manner in which the City of Lee’s Summit utilizes this redevelopment incentive. Led by LSEDC board member, Keith Asel, the LCRA commission serves as a recommending body to City Council.

Lee’s Summit cannot turn its back on its older commercial corridors; we have an opportunity to refocus investment and reverse apparent trends. As you look at areas like 50 Highway, 291 and 3rd Street, you can probably identify properties where redevelopment could improve the look, functionality and usefulness of some of the buildings. Through the LCRA, the City is encouraging this redevelopment. As a community, it is important to be both proactive and responsible with incentives, which is why the members of the LCRA commission, in conjunction with city leaders, have been working diligently to do what is best for our community.
Home Field Advantage
(Retain and Expand Existing Businesses)

Work with local employers to act as their ombudsman to help resolve problems and to grow their businesses.

Lee’s Summit Considered Best BRE Program in Missouri

Mike Downing, Deputy Director of the Missouri Department of Economic Development, conducted an informal survey, asking several economic development professionals throughout Missouri which community has the best Business Retention and Expansion (BRE) program. Lee’s Summit’s was consistently mentioned as one of the best.

LSEDC has devoted a lot of time and thought to its BRE efforts. Teresa Evans, LSEDC Vice President, has been active locally with her counterparts and earned BRE certification. In fact, LSEDC was honored in 2006 at the Annual Synchronist Users’ Forum in Chicago as having one of the best programs nationally.

LSEDC, with the help of KCP&L, was an early adopter of Synchronist — Blane Canada’s Business Retention Software program. We have a formalized Valued Industry Program (VIP) that alternates staff visits with volunteer visits every other year. We have used some findings from those visits to help drive road and signal improvements with the city and further empower the LSEDC-staffed CEO-only group — Lee’s Summit Gateway Business Alliance — to realize they do have some influence on city processes, especially with regard to airport and infrastructure issues. Due in part to findings from our BRE efforts, two infrastructure-related bond issues were placed on the ballot. Our BRE findings have also been useful for helping with our leadership role with the Full Employment Council (FEC) Workforce Consortium.

Solar Link Expands, Creates Jobs in Lee’s Summit

Solar Link US, Inc., a nationally-recognized solar power and energy efficiency systems contractor, recently acquired Lee’s Summit based Meyer Complete, a construction services firm. With the merger, clients of both companies will benefit from a more comprehensive set of services.

Through combined staff and existing strategic partnerships, Solar Link/Meyer Complete can provide solar power solutions, high efficiency LED lighting, facility repair, retrofit, renovation and maintenance to commercial, industrial and institutional clients. In addition to products and services, the company can provide tax-benefit financing, leasing and other creative methods to enhance its clients’ ability to incorporate renewable energy and energy-efficient solutions into its current facilities.

Through its expanding client base, acquisitions and strategic partnerships, Solar Link has steadily increased its staff and presence as a significant member of the Lee’s Summit business community. CEO Tony Ross said, “With all of the expansion we had to have more office space. Our primary goal was to remain in Lee’s Summit with our corporate office. With projects located from California to Connecticut, Solar Link/Meyer Complete expects to add significantly more staff over the coming year.”
GEHA Expands in Lee’s Summit

On July 20, Government Employees Health Association Inc. (GEHA) hosted a ribbon-cutting ceremony to celebrate its new location at 201 N.E. Mulberry Street in Lee’s Summit. GEHA’s new location brought more than 200 people to the 45,000-square-foot building, the former call center for AT&T. GEHA employs more than 900 people in Eastern Jackson County, including a call center in Independence and the existing Lee’s Summit headquarters located across from the newly-acquired building.

“Lee’s Summit offers turn-key infrastructure solutions for companies looking to expand or relocate quickly and efficiently,” said LSEDC Vice President, Teresa Evans. “We were able to partner with GEHA to find a building that suited their current and future needs, including essential technology requirements to ensure the seamless transition of the new call center. We are proud to welcome the additional GEHA staff to Lee’s Summit.”

Dow Kokam Opens Global R&D Center

In November 2011, Dow Kokam opened a research and development (R&D) center in Lee’s Summit to develop lithium ion batteries for automotive and nonautomotive customers. The Lee’s Summit facility plays a key role in Dow Kokam’s future because it combines research with the commercialization of findings. The 13,000-square-foot plant is designed to be doubled. That includes owning the property for an expansion, and building common areas in the existing structure that will serve a larger facility. The R&D center includes a wet chemistry lab to test raw materials, a clean room to produce prototype electrodes, a pilot lab to assemble battery cells and a test facility.

Capgemini Creates 125 New Jobs in Lee’s Summit

In late 2011, Missouri Governor Jay Nixon visited Lee’s Summit to announce that the Lee’s Summit branch of Capgemini, a French technology company, plans to create 125 new jobs over the next 5 years. Capgemini will expand its Government Solutions Division to create the Public Sector Center for Excellence in Lee’s Summit, serving as a delivery location of IT services for local, state and federal government agencies.

Joe Moye, president and CEO of Capgemini’s Government Solutions, said there were a number of reasons Capgemini chose Lee’s Summit to headquarter its Public Sector Center for Excellence. Missouri tax credits only played a small role. For Capgemini it was more about Lee’s Summit’s Midwest location, the technology focus in the Kansas City area, customers that were already based here and the quality of life in Lee’s Summit.
Missouri Innovation Campus Launches in Lee’s Summit

The Missouri Innovation Campus’ journey to reality is moving forward. UCM President Ambrose, R-7 Superintendent David McGehee, Longview Community College, Cerner and other companies have been working diligently to break the mold on curriculum so students can be in high school, work in companies, study for college degrees and graduate with a job, saving up to 2 years of time in school! These partners have spent countless hours of staff time designing classroom space for the new building, documenting how students can get high school or college credit for course work based on performance rather than spending time in class. The Innovation Campus’ goal to fast-track the educational process will produce work ready employees who, as students, will save time and money before they enter the workforce.

In February, Missouri Governor Jay Nixon joined the Missouri Innovation Campus partners to announce his administration’s support of the project. Nixon’s administration will support the UCM Innovation Campus through a $500,000 Community Development Block Grant (CDBG) to underwrite real-world apprenticeships and training opportunities for students at businesses like Cerner, Exergonix, Sprint and DST. Nearly $10,000,000 is being offered statewide on a competitive basis to encourage similar collaborations. Lee’s Summit will seek additional grant funding to help further existing funds available for this innovative collaboration.
Unity Land Annexation

City Council’s decision to annex more than 300 acres of Unity Village into Lee’s Summit is exciting. With only 5% of our land remaining for commercial development, lightening the tax burden on residences is mathematically unlikely. The possible 2,000,000 square-feet of commercial and office development over many years helps balance the assessed valuation scales a bit. New jobs will be created, and the new development at Lee’s Summit’s gateway at Highway 50 and Colbern Road will remind people why Lee’s Summit continues to be a top-of-mind community for residents and citizens seeking a high quality of life.
LSEDCC Releases 2012 Lee’s Summit Advantage

In January, LSEDCC released the 2012 edition of the Lee’s Summit Advantage — a two-part profile that details the advantages of Lee’s Summit as a place to live and do business. The report compares Lee’s Summit to 15 metro areas around the country that are notable because of their economic vitality and also provides a statistical profile of Lee’s Summit compared to surrounding communities in the Kansas City metro — putting the data in regional context.

To inform current and potential Lee’s Summit businesses and residents about the city and the region, LSEDCC commissions the research and publishes the report every 4 years. As in 2008, the 2012 publication compares Lee’s Summit to Independence, Eastern Jackson County, the Northland, Johnson County, Kansas and the Kansas City metro area. Results are based on demographics, growth indicators, labor force characteristics and quality-of-life factors.

“The Lee’s Summit Advantage uncovers a tremendous amount of valuable, useable information. A resource LSEDCC provides to keep the community engaged and informed, this publication compiles data that affects multiple stakeholders and can be used to promote community collaboration,” said Daren Fristoe, LSEDCC Chairman. “The 2012 report further highlights the benefits of Lee’s Summit and is a useful tool as we continue to build a sustainable, growth-oriented community. I encourage all members of the community to read and understand this report.”
Public Relations Subcommittee Formed

LSEDC is collaborating with community partners, achieving our objective to generate a positive image for Lee’s Summit. In an effort to corral all of the good news going on in Lee’s Summit, the Civic Roundtable, chaired by Gene Gamber, has formed a spinoff group of public relations representatives. During its first two meetings, representatives shared positive stories about their organizations and discussed industry best practices. At the June meeting, the group decided that the direction of the new brand will be a primary driver on how to proceed. In the meantime, LSEDC has gathered all of the awards and accomplishments and will update its Award Winning Community document with all 2011 and 2012 honors and recognitions.

PR Scorecard

Number and ad value of local and regional news articles generated about Lee’s Summit businesses and business climate July 1, 2011 – June 30, 2012

Number of Articles: 39
Print Ad Value: $47,702.15
PR Value: $143,106.45

“You can fool the fan, but you can’t fool the players.”
— Author Unknown
2011–2012 All Stars (Investors)

Angel Investors $10,000+
- City of Lee’s Summit
- KCP&L
- Lee’s Summit R-7 School District
- ViraCor – IBT Laboratories

Pacesetter $7,500+
- Lee’s Summit Medical Center
- Pfizer Global Manufacturing
- Saint Luke’s East — Lee’s Summit

Leadership Partner $5,000+
- Alterra Bank
- American Food Service
- Bank Midwest
- Bank of Lee’s Summit
- Billy Goat Industries
- Blue Springs R-4 School District
- CEAH Realtors
- Cerner Corporation
- HSMC Companies
- Langsford Development
- Metcalf Bank
- Plastic Enterprises Co., Inc.
- tingle flooring
- Truman Medical Center Lakewood

Benefactors $2,500+
- Affinis
- ARCO National Construction
- Arvest Bank
- Bartlett & West, Inc.
- Bennett Packaging
- Block & Company, Inc.
- candid marketing & communications
- Carrow Real Estate Services, KC, LLC
- Commerce Bank
- Country Club Bank
- Dow Kokam
- DVA Enterprises, Inc.
- Emergent Care Plus
- Equity Bank
- First Citizens Bank
- First Community Bank
- Fogel-Anderson Construction Co.
- Gilmore & Bell, P.C.
- Great Southern Bank
- Hawthorn Bank
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- John Knox Village
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- Polytainers, Inc.
- Power Group Companies
- Pycior + Co
- RBC Wealth Management
- RED Development
- SilverTree Companies
- Space Center Kansas City
- Stringberg & James
- Summit Bank of Kansas City
- Superior Bowen
- UMB Bank
- White Goss Bowers March Schulte & Weisenfels
- Willis of Greater Kansas City, Inc.
- Zimmer Companies

Patron $1,500+
- Aircraft Electronics Association
- Colliers International
- HyVee Food Stores
- King Hershey Attorneys At Law
- ServiceMark Telecom
- Summit Christian Academy
- Unitech
Investors $750+

ACI/Boland, Inc.
APAC — Kansas, Inc.
Bob Sight Ford
Brightergy/Solar Solutions
Brotherhood Bank & Trust
Cassidy Turley Commercial Real Estate Services
CCAR
Curry Investment Company
Development Initiatives
DLR Group, Inc.
Downtown Lee’s Summit Main Street
Emery Sapp & Sons
Gale Communities
Geiger Ready-Mix Co., Inc.
George Butler Associates, Inc.
Government Employees Health Association
Grand Street Company, LLC
Heartland Business Capital
Hollis & Miller Architects
Hunt Midwest Real Estate Development
Jackson County Economic Development
L & K Realty Co.
Land Source
Lee & Associates Kansas City
Lee’s Summit Animal Hospital
Mark E. Parrish, LLC
Missouri Gas Energy
Parrot Properties
PaveGuard Technologies
Pfeifer-King Building Corp.
Riffe Construction
Spectrum Consulting Group, LLC
State Farm Insurance
The Fristoe Group, Inc.
Toshiba Business Solutions
Toys ‘R’ Us
University of Central Missouri

Sponsors Up to $749

ABI, Inc.
AFC Heating & Cooling
Carlson Holdings, LLC
Cathie Bordner & Associates at Reece & Nichols
Chief Heating & Cooling, Inc.
Chinnery Evans & Nail
Don Kahan Motors
Integral Construction Services
Jeanine Rann — Individual Member
Kelly Construction Group, Inc.
Lakewood Property Owners Association
Lee’s Summit Chamber of Commerce
Lee’s Summit Parks & Recreation
MCC Longview
Mike Allen — Individual Member
Plaas Associates
PSI
Realty Trust Group
ReDiscover
Spilker McKeone & Nelson PC
Weed Man/Turf’s Up, Inc.
LSEDC is led by a professional and experienced staff:

Jim Devine, CECd, President and CEO
Teresa Evans, BREP, Vice President
Shannan Cunniffe, Office Manager
Holly Braswell, Administrative Assistant

LSEDC boasts a professional staff who are industry experts with an average tenure of more than 9 years with this organization — and a combined total of more than 50 years in economic development. LSEDC staff members are recognized by their peers in economic development and hold advanced professional designations.